

# **2009 FAA FORECAST CONFERENCE**

## **Think Outside the Box**

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- The Sarasota Bradenton International Airport (SRQ) is owned and operated by the Sarasota Manatee Airport Authority as a CAT II, Index “C” Airport. As Vice President of Operations & Maintenance, I oversee 65% of the staff with an annual budget of \$7.83M

- Economic Challenge is not foreign to SRQ

SRQ's Direction:

- Reduce Expenses
- Increase/Maintain Reserves
- Alternative Revenue Sources
- Limit Staff

- THINK OUTSIDE THE BOX**

# **OPERATIONS**

- Communications Center FT/PT
- Police Required 24/7
- Develop In-House Computerized Training
- Exit Technology
- Reduced Airfield Electrical Cost

# **MAINTENANCE**

- Four (4) Day Work Week
- No Outsourcing
- Increase Specialized In-House Training
- Electrical Circuit Timers
- High Technology Photography
- LED Fixtures
- FPL Load Share
- In-House Sign Shop
- Rates/Fees Market Rate
- Electrical Shutdowns
- Sales Tax Exempt Purchases

# **POLICE**

- LEO Shifts
- Uniform Costs
- Perimeter Patrol Vehicles
- TSA LEO Reimbursement

## **ARFF**

- Reduced Vehicle Use
- Limited Staffing
- Rebuild 1992 ARFF Vehicle
- Surplus Property Programs
- Vehicles vs. Trailers

## SRQ Staff

- Bi-weekly Department Staff Meetings
- Employee Rewards
- Salaries/Benefits
- Probationary Employees

## Recap/Summary

- Airport Utilities
- Personnel
- Outsourcing
- Realistic Budget